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May 1 - June 30, 2009 Whittier home sales

Address	List Price	Sold Price	Bed/Bath	Finished Sq. Ft.	Days on Market
2526 Lafayette Street	\$ 71,775	\$ 90,000	2 bed/ 1 bath	935	29
2930 Marion Street	\$ 104,000	\$ 110,000	3 bed/ 2 bath	1,359	5
2229 Williams Street	\$ 139,900	\$ 125,000	2 bed/ 1 bath	837	113
1025 E. 26th Avenue	\$ 125,000	\$ 135,000	2 bed/ 1 bath	940	9
2622 Downing Street	\$ 144,500	\$ 144,500	2 bed/ 1 bath	944	28
721 31st Street	\$ 155,000	\$ 145,000	3 bed/ 1 bath	932	52
2015 E. 23rd Avenue	\$ 159,950	\$ 149,500	3 bed/ 1 bath	1,142	125
3025 Marion Street	\$ 149,900	\$ 155,000	3 bed/ 2 bath	1,056	62
3233 Marion Street	\$ 175,000	\$ 170,500	3 bed/ 1 bath	1,555	19
2558 Humboldt Street	\$ 199,900	\$ 199,900	2 bed/ 1 bath	1,296	9
2624 Williams Street	\$ 218,000	\$ 206,060	4 bed/ 2 bath	1,849	194
2919 Hunboldt Street	\$ 214,500	\$ 217,000	2 bed/ 1 bath	978	127
1032 E. 24th Avenue	\$ 232,500	\$ 225,000	2 bed/ 2 bath	1,250	105
2553 Gaylord Street	\$ 239,500	\$ 234,500	2 bed/ 1 bath	1,443	41
1708 E. 23rd Avenue	\$ 245,000	\$ 239,000	2 bed/ 1 bath	1,070	86
2544 Vine Street	\$259,900	\$ 240,500	4 bed/ 2 bath	1,536	102
2308 Humboldt Street	\$ 275,000	\$ 266,000	4 bed/ 2 bath	1,974	14
2420 Race Street	\$ 300,000	\$ 293,000	4 bed/ 3 bath	1,680	83
823 32nd Street	\$ 299,900	\$ 296,500	3 bed/ 3 bath	1,520	17
2658 Williams Street	\$ 344,900	\$ 331,500	3 bed/ 2 bath	1,617	14

Five steps to selling your home

Plan: Study your home and its competition carefully. Strategize how to hit the market with the biggest bang and get out fast!

Prepare: Look at your home as a buyer would Clean it up, clear out the clutter, fix the blemishes and make your home shine.

Execute: Hit the market with a big splash and push the sales plan hard. Be ready to roll with the market.

Measure: Analyze buyer reactions and move quickly to overcome objections. Maintain confidence, but be realistic.

Celebrate: Pat the process on the back. Honor yourself for the sound decisions that helped sell your home.

Whittier Overview

Actives	19
Under Contract	10
Sold	20
Run rate	44

2008 solds	84
2007 solds	134
2006 solds	112

If you'd like to learn more about us, call us at the number above or visit www.randrteam.com. Call us for a free market analysis of your home and our free Sellers Information packet.



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