



dream big



an r&r team  
update

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May 1 - June 30, 2008 Whittier home sales

Address	List Price	Sold Price	Bed/Bath	Sq. Ft.	Days on Market
3034 High Street	\$135,000	\$138,000	1 bed/1 bath	704	24
3028 Marion Street	\$191,900	\$190,000	3 bed/2 bath	1317	432
2720 Race Street	\$189,900	\$193,500	2 bed/2 bath	1147	6
2829 Vine Street	\$200,000	\$200,000	3 bed/1 bath	1481	3
3042 Franklin Street	\$269,500	\$250,000	2 bed/2 bath	1212	32
1521 E. 23rd Avenue	\$242,500	\$252,000	2 bed/2 bath	1358	15
2320 Lafayette Street	\$260,000	\$267,000	3 bed/2 bath	1311	257
2441 Humboldt Street	\$284,900	\$275,000	2 bed/3 bath	1806	147
2527 Gaylord Street	\$329,829	\$320,000	3 bed/2 bath	1565	53
2306 Lafayette Street	\$350,000	\$331,500	3 bed/3 bath	1584	21
2430 Gilpin Street	\$349,000	\$334,500	4 bed/ 4 bath	1556	117
2353 High Street	\$348,000	\$348,000	3 bed/ 2 bath	1719	4
2822 Race Street	\$350,000	\$351,500	3 bed/ 2 bath	1934	46
2955 Race Street	\$414,900	\$409,500	4 bed/ 4 bath	1989	125

### Five steps to selling your home

**Plan:** Study your home and its competition carefully. Strategize how to hit the market with the biggest bang and get out fast!

**Prepare:** Look at your home as a buyer would Clean it up, clear out the clutter, fix the blemishes and make your home shine.

**Execute:** Hit the market with a big splash and push the sales plan hard. Be ready to roll with the market.

**Measure:** Analyze buyer reactions and move quickly to overcome objections. Maintain confidence, but be realistic.

**Celebrate:** Pat the process on the back. Honor yourself for the sound decisions that helped sell your home.

### Whittier Overview

Actives	44
Under Contract	15
Solds this year	42
'07 runrate	84
2007 solds	134
2006 solds	112



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Call us for a free market analysis of your home and our free Sellers Information packet.

