



# Rebekah Brock & Heather Heuer

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May 1 through June 28, 2007 Whittier home sales

Address	List Price	Sold Price	Bed/Bath	Sq. Ft.	Days on Market	Five steps to selling your home
3119 High Street	\$139,900	\$132,500	4 bed/ 2 bath	1422	55	<p><b>Plan:</b> Study your home and its competition carefully. Strategize how to hit the market with the biggest bang and get out fast!</p> <p><b>Prepare:</b> Look at your home as a buyer would Clean it up, clear out the clutter, fix the blemishes and make your home shine.</p> <p><b>Execute:</b> Hit the market with a big splash and push the sales plan hard. Be ready to roll with the market.</p> <p><b>Measure:</b> Analyze buyer reactions and move quickly to overcome objections. Maintain confidence, but be realistic.</p> <p><b>Celebrate:</b> Pat the process on the back. Honor yourself for the sound decisions that helped sell your home.</p>
2733 Marion Street	\$140,000	\$134,000	2 bed/ 1 bath	1186	98	
2854 Lafayette Street	\$159,900	\$145,000	2 bed/ 1 bath	700	7	
2856 Lafayette Street	\$149,900	\$145,000	2 bed/ 1 bath	700	7	
2532 Gilpin Street	\$162,500	\$159,900	1 bed/ 1 bath	765	272	
2528 Gilpin Street	\$174,999	\$177,000	1 bed/ 1 bath	765	78	
2323 Lafayette Street	\$190,000	\$188,500	2 bed/ 1 bath	869	0	
2414 Vine Street	\$235,000	\$234,000	3 bed/ 1 bath	1023	73	
2518 Humboldt Street	\$244,900	\$241,900	3 bed/ 1 bath	1328	214	
2343 Race Street	\$260,000	\$252,500	3 bed/ 1 bath	1196	21	
2531 Franklin Street	\$269,000	\$269,000	2 bed/ 1 bath	1000	25	
2409 Franklin Street	\$278,900	\$278,900	3 bed/ 2 bath	1452	13	
2669 Marion Street	\$282,000	\$279,000	2 bed/ 3 bath	1511	164	
2632 Marion Street	\$280,000	\$280,000	3 bed/ 2 bath	1430	5	
2452 Williams Street	\$299,000	\$288,000	3 bed/ 2 bath	1893	569	
2743 High Street	\$292,500	\$293,000	3 bed/ 2 bath	1919	149	
2449 Vine Street	\$289,000	\$294,000	3 bed/ 2 bath	1440	3	
2735 Vine Street	\$320,000	\$305,000	3 bed/ 1 bath	1499	114	
2918 Vine Street	\$325,000	\$315,000	3 bed/ 2 bath	1440	6	
2540 Marion Street	\$369,900	\$369,900	3 bed/ 3 bath	1620	29	
2350 Marion Street	\$379,900	\$370,000	3 bed/ 3 bath	2232	91	

Whittier Overview	
Actives	34
Under Contract	24
Solds this year	53
"07 runrate	105
2006 solds	112
2005 solds	180



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