



dream big



an r&r team  
update

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Feb 29 - April 30, 2008 Whittier home sales

Address	List Price	Sold Price	Bed/Bath	Sq. Ft.	Days on Market
3109 Williams Street	\$72,900	\$66,500	4 bed/1 bath	722	92
3030 Marion Street	\$110,000	\$100,000	2 bed/1 bath	745	58
3010 Vine Street	\$132,000	\$145,000	2 bed/1 bath	975	113
2928 Franklin Street	\$160,000	\$160,000	3 bed/1 bath	948	177
2443 Vine Street	\$175,000	\$175,500	1 bed/1 bath	800	55
2905 Lafayette Street	\$179,400	\$175,000	2 bed/ 1 bath	734	44
2538 Humboldt Street	\$227,000	\$215,000	2 bed/1 bath	959	270
2445 Vine Street	\$215,000	\$215,000	2 bed/1 bath	900	55
1229 E. 26th Avenue	\$237,000	\$233,000	3 bed/2 bath	1182	81
2755 Lafayette Street	\$254,900	\$254,900	3 bed/2 bath	1280	7
3050 Marion Street	\$289,900	\$275,000	3 bed/2 bath	1415	123

### Five steps to selling your home

**Plan:** Study your home and its competition carefully. Strategize how to hit the market with the biggest bang and get out fast!

**Prepare:** Look at your home as a buyer would Clean it up, clear out the clutter, fix the blemishes and make your home shine.

**Execute:** Hit the market with a big splash and push the sales plan hard. Be ready to roll with the market.

**Measure:** Analyze buyer reactions and move quickly to overcome objections. Maintain confidence, but be realistic.

**Celebrate:** Pat the process on the back. Honor yourself for the sound decisions that helped sell your home.

### Whittier Overview

Actives	49
Under Contract	16
Solds this year	20
"07 runrate	60
2007 solds	134
2006 solds	112



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Call us for a free market analysis of your home and our free Sellers Information packet.

