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June 29 thru August 31, 2007 Whittier home sales

Address	List Price	Sold Price	Bed/Bath	Sq. Ft.	Days on Market	Five steps to selling your home
2438 Gilpin Street	\$152,000	\$150,000	2 bed/1 bath	1101	60	<p>Plan: Study your home and its competition carefully. Strategize how to hit the market with the biggest bang and get out fast!</p>
2442 Gilpin Street	\$160,000	\$157,000	2 bed/1 bath	1101	27	
3134 Williams Street	\$169,900	\$169,000	3 bed/2 bath	1383	39	
2957 Vine Street	\$229,000	\$222,130	4 bed/ 2 bath	1536	58	
2956 Lafayette Street	\$227,500	\$225,000	2 bed/2 bath	1019	4	
1811 E. 23rd Ave, #102	\$249,000	\$235,500	3 bed/1 bath	1240	35	<p>Prepare: Look at your home as a buyer would Clean it up, clear out the clutter, fix the blemishes and make your home shine.</p>
1811 E. 23rd Ave, #101	\$239,000	\$235,500	3 bed/1 bath	1240	37	
2534 Humboldt Street	\$250,000	\$236,000	2 bed/1 bath	960	82	
2955 Race Street	\$259,900	\$257,400	6 bed/1 bath	1644	98	
3042 Gilpin Street	\$279,900	\$270,000	4 bed/2 bath	1728	52	
2638 Williams Street	\$279,900	\$279,000	2 bed/2 bath	1795	94	<p>Execute: Hit the market with a big splash and push the sales plan hard. Be ready to roll with the market.</p>
3038 Gaylord Street	\$289,999	\$283,000	4 bed/2 bath	1407	262	
2621 High Street	\$287,000	\$285,000	4 bed/2 bath	1556	20	
2435 Humboldt Street	\$319,900	\$312,000	3 bed/3 bath	1806	134	
2456 Race Street	\$375,000	\$376,000	4 bed/2 bath	1484	2	
2300 Downing Street	\$540,000	\$540,000	4 bed/4 bath	3219	401	<p>Measure: Analyze buyer reactions and move quickly to overcome objections. Maintain confidence, but be realistic.</p>
2247 Marion Street	\$620,000	\$615,000	6 bed/5 bath	3137	86	

Celebrate: Pat the process on the back. Honor yourself for the sound decisions that helped sell your home.

Whittier Overview

Actives	30
Under Contract	18
Solds this year	77
"07 runrate	115
2006 solds	112
2005 solds	180



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Call us for a free market analysis of your home and our free Sellers Information packet.

